

# UNIVERSITY STUDENT PRESENTATIONS AND CLIL: GRAPPLING WITH DANIEL KAHNEMAN'S *THINKING, FAST AND SLOW*

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23<sup>RD</sup> J-CLIL RESEARCH MEETING

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# OVERVIEW

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- Background of course
- Relevant research issues/concepts
- Example of student preparation
- Quiz data and analysis
- Student feedback and analysis

# BACKGROUND OF COURSE

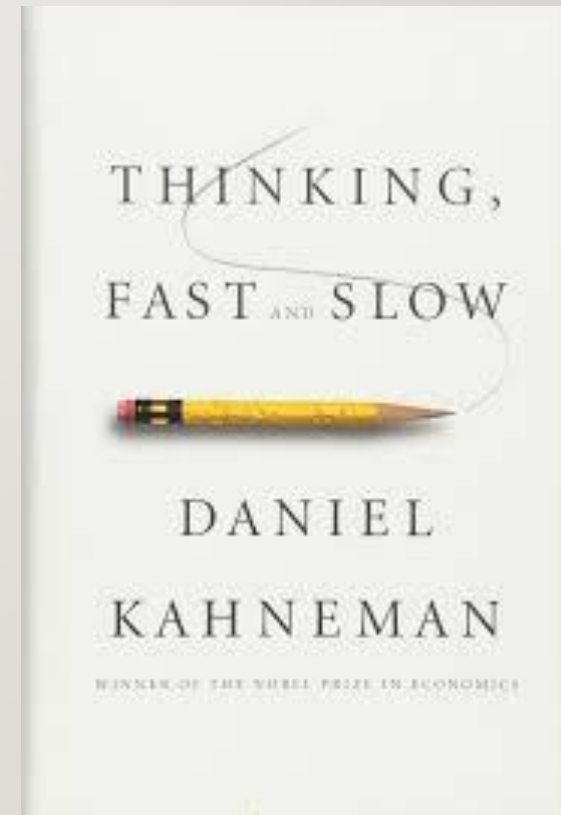
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- Course name: Presentation (Upper Intermediate)
- Elective course in School of Commerce
- Mainly 2<sup>nd</sup>- and 3<sup>rd</sup>- year students
- Average student TOEIC score 642 (self-reported)
- Aim to prepare students for “zemi” in 3<sup>rd</sup> and 4<sup>th</sup> years

# “THINKING, FAST AND SLOW” (2011)

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- Written by Daniel Kahneman, a winner of the Nobel Prize for Economics
- Chosen as one of the best books of 2011 by The New York Times Book Review, The Economist, and The Wall Street Journal.
- Introduces principles of behavioral economics straightforwardly, with an emphasis on specific experiments



## SAMPLE PASSAGE:

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Because our impressions of how well each soldier had performed were generally coherent and clear, our formal predictions were just as definite. A single score usually came to mind and we rarely experienced doubts or formed conflicting impressions. We were quite willing to declare, “This one will never make it,” “That fellow is mediocre, but he should do okay,” or “He will be a star.” We felt no need to question our forecasts, moderate them, or equivocate. If challenged, however, we were prepared to admit, “But of course anything could happen.” We were willing to make that admission because, despite our definite impressions about individual candidates, we knew with certainty that our forecasts were largely useless.

Kahneman, D. (2011), p.211.



# LEVEL OF DIFFICULTY OF LEXICAL ITEMS

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because our of how well each soldier had performed were not and clear our dictions were just as definite a single score usually came to mind and we rarely experienced doubts or formed conflicting impressions we were quite willing to declare this one will never make it that fellow is mediocre but he should do okay or he will be a star we felt no need to question our forecasts moderate them or equivocate if challenged however we were prepared to admit but of course anything could happen we were willing to make that admission because despite our definite impressions about individual candidates we knew with certainty that our forecasts were largely useless

- Derived from Compleat Lexical Tutor, ([lextutor.ca](http://lextutor.ca))

# BREAKDOWN OF LEXICAL ITEMS

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- List 1, 79 tokens (A2):

a about and anything be because but came certainty clear could course do felt had happen he how if is it just knew largely make mind never no of one or our question quite should single that them this to usually we well were will willing with

- List 2, 11 tokens (B1):

as declare doubts each formed need performed rarely soldier star useless

- Off-list, 34 tokens (B2 and above):

admission admit candidates challenged conflicting definite despite dictions equivocate experienced fellow forecasts however impressions individual mediocre moderate okay prepared score

- Derived from Compleat Lexical Tutor, [Compleat Lexical Tutor \(lextutor.ca\)](http://lextutor.ca)

# BASIC STUDENT INSTRUCTIONS

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- Instructed to purchase the book in English
- Notified that they might additionally read the book in Japanese if they wished.
- Each week on average four students gave presentations, each student two presentations in semester
- Assigned sections of the book, typically about three pages in length (approx. 450 words)



# TYPICAL CLASS: BEFORE PRESENTATIONS

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5-6 classes focused on:

- Paraphrasing
- Delivery
- Organization
- Slides
- Q&A

# PRESENTATION CLASSES

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- 1. Presentations each followed by Q&A
- 2. Ungraded quiz after presentations:

One question related to each three-page section

- 3 Discussion in small groups about presentations

Focus on what was particularly effective, what needed improvement, and contents of presentation

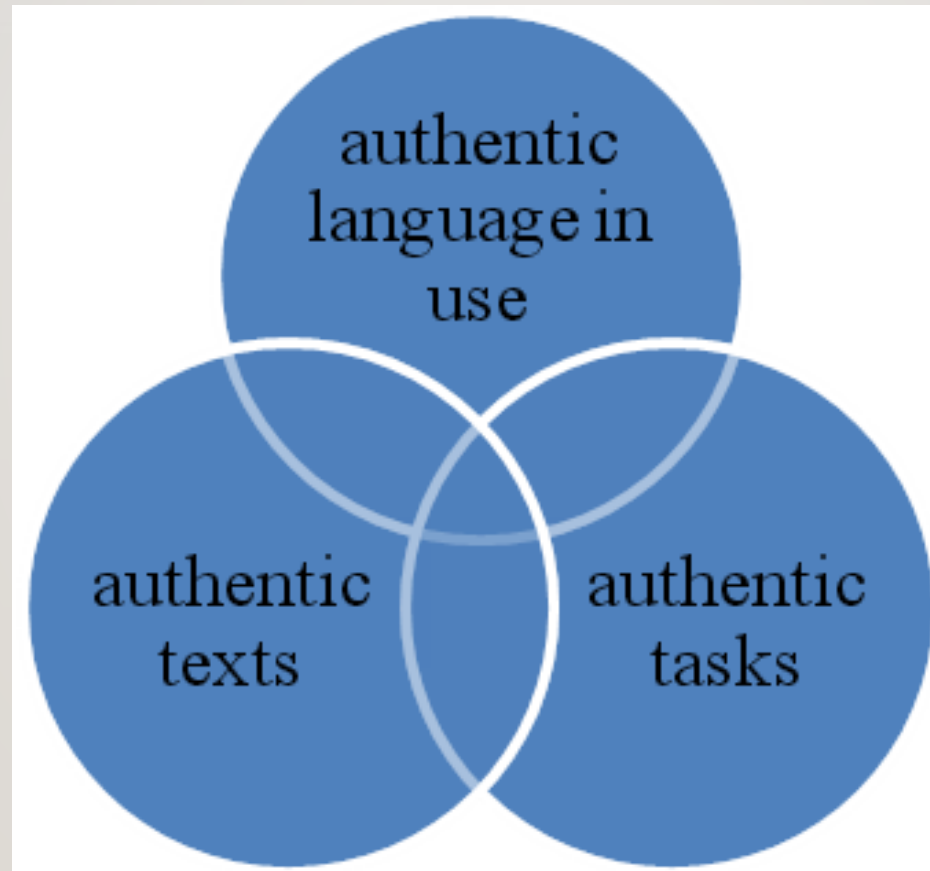
# ISSUES AND BENEFITS IN PRESENTATIONS AND PEER LEARNING

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- Need for student recognition of “operational definition of relevance” (Haber and Lingard, 2001)
- Possibility of vicarious learning of presentation skills (Mitchell and Bakewell, 1995)
- Peer learning positive effect on confidence and competence, benefiting both sides (Stone, Cooper, and Cant, 2013)

# TYPES OF AUTHENTICITY (PINNER, 2013)

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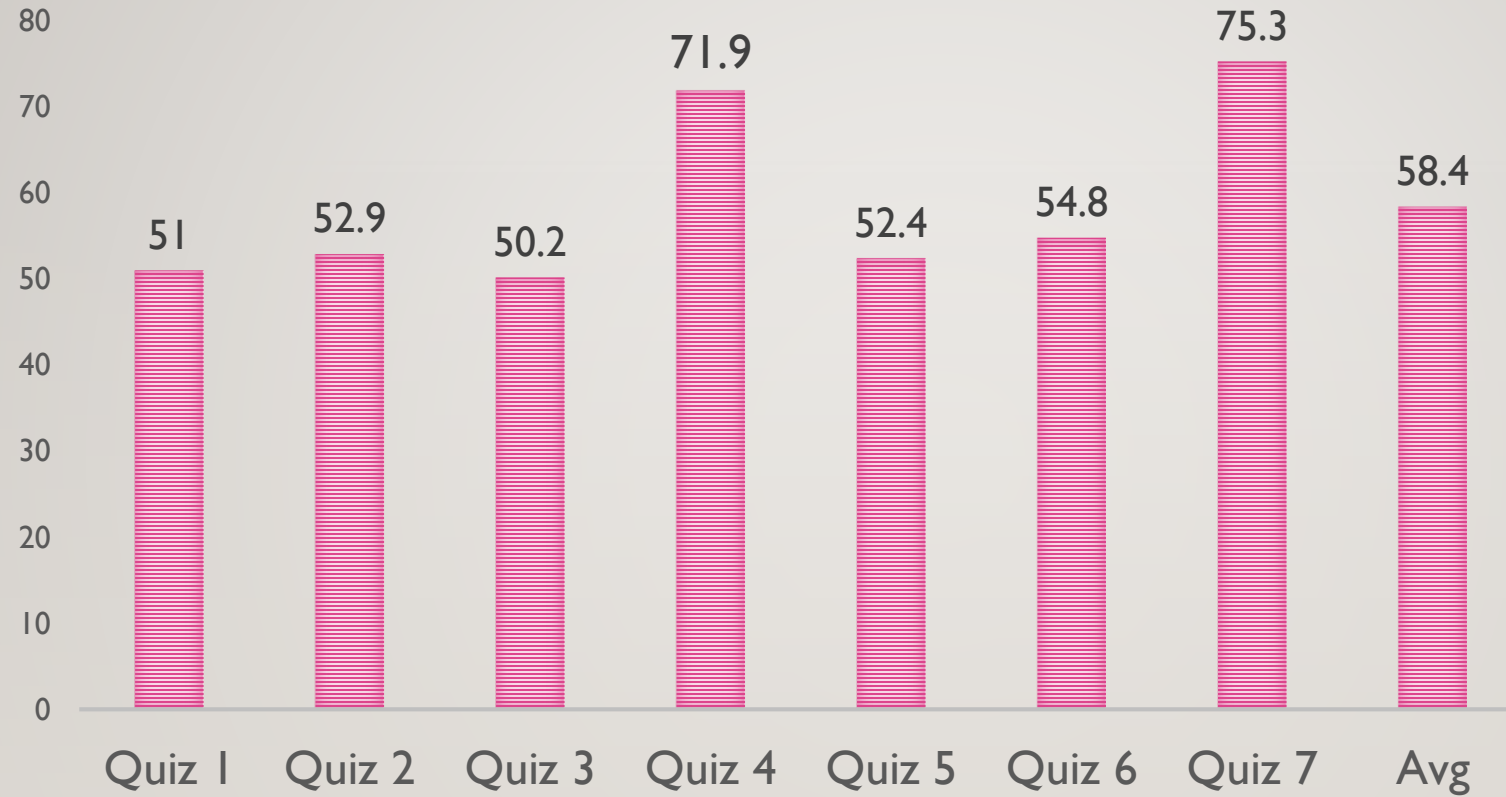


# EXAMPLE OF STUDENT PRACTICE

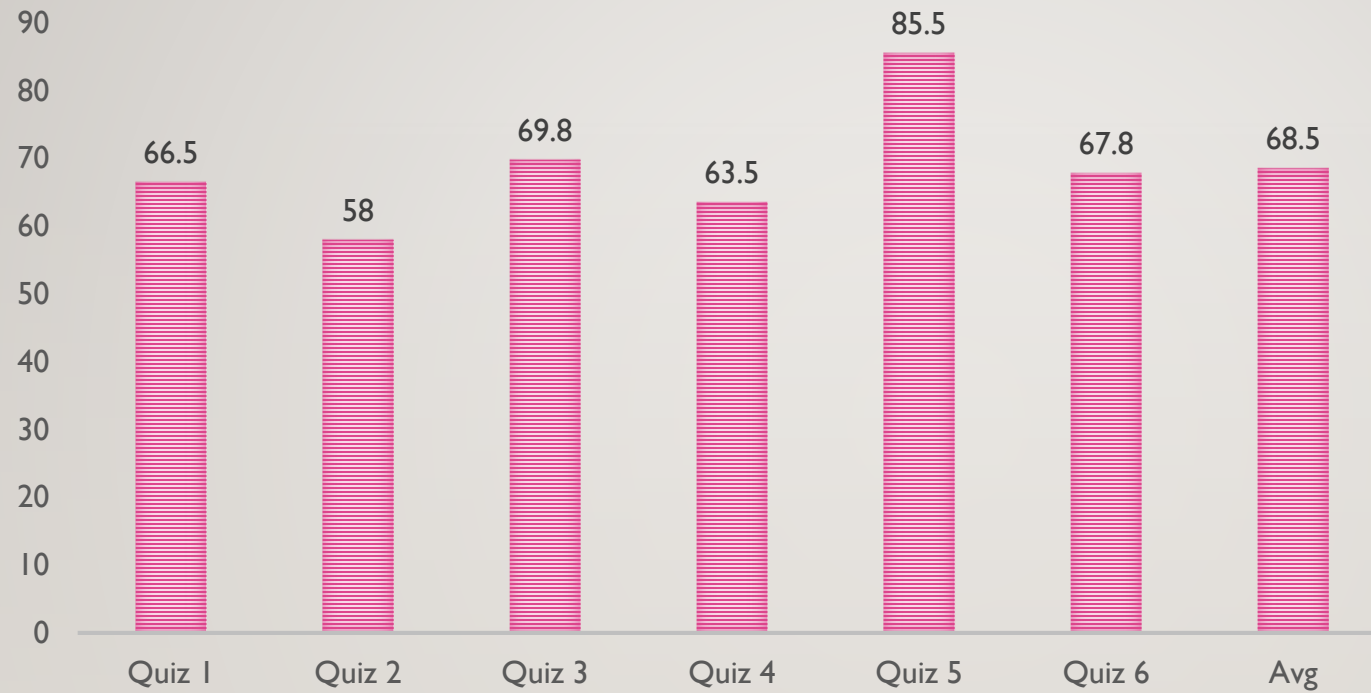
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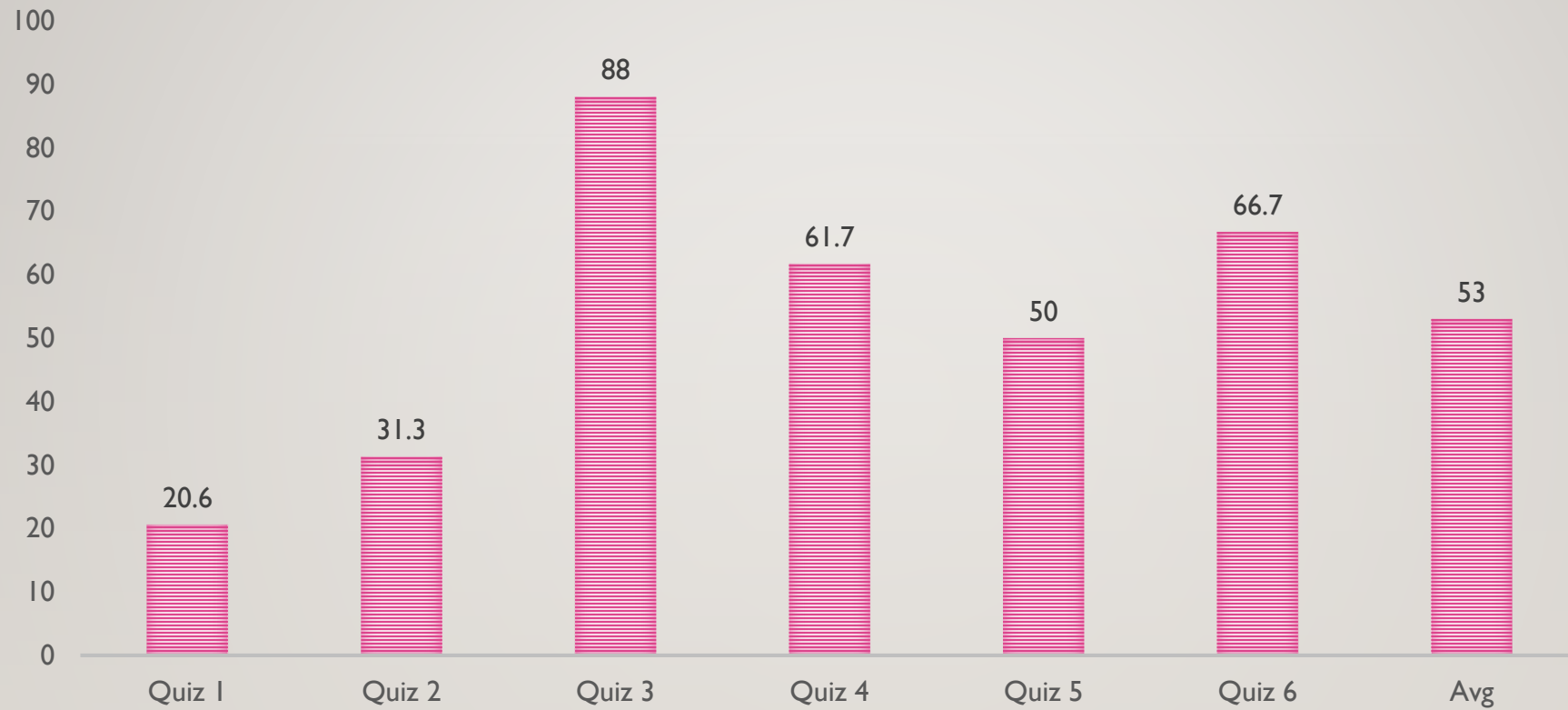
## AVERAGE OF QUIZ SCORES FOR AI



## AVG OF QUIZ SCORES FOR A2

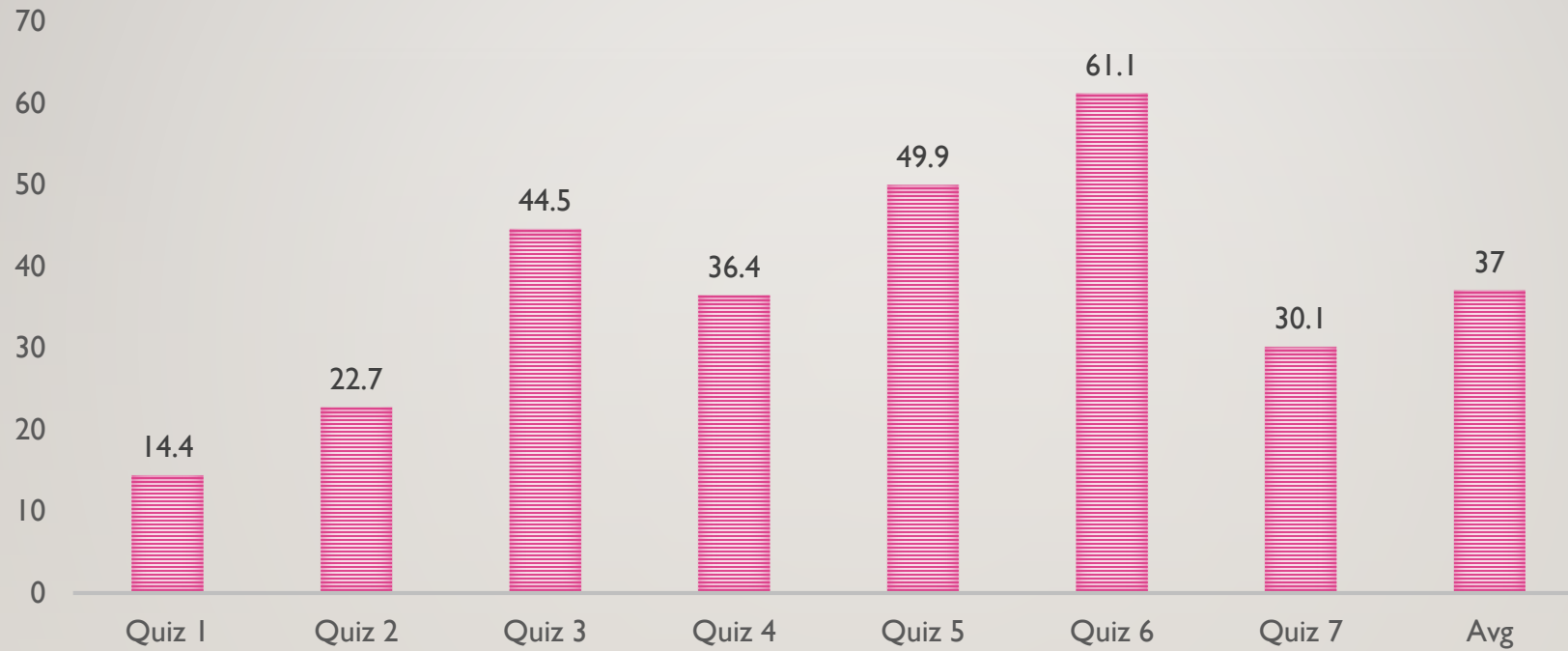


## AVG OF QUIZ SCORES FOR BI





## AVG OF QUIZ SCORES FOR B2



# QUESTIONS WITH AN AVERAGE SCORE OF 7+

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- Quiz 1, Q1 (A2: 7.2, presentation score 90%):

When does the part of person's eye that opens get bigger?

- Quiz 1, Q3 (A2: 7.7, presentation score 90% ):

What can System 2 do that System 1 cannot?

# QUESTIONS WITH AN AVERAGE SCORE OF 7+

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- Quiz 1, Q4 (A1:7.3, presentation score 83% ):

If you are walking with a friend and you ask him or her to figure out  $23 \times 78$ , what happens, and why?

- Quiz 1, Q5 (A2: 9.6, presentation score 92%):

What happens when people are cognitively busy?

# QUESTIONS WITH AN AVERAGE SCORE OF 7+

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- Quiz 2, Q3 (A1: 9.2, presentation score 20%); Quiz 2, Q4 (A2:10, presentation score 90%):

**What does System 1 do when confronted by the words “Bananas” and “Vomit”?**

- Quiz 3, Q3 (A2: 8.5, presentation score 92%):

**What makes a message persuasive? Give at least two examples.**



# QUESTIONS WITH AN AVERAGE SCORE OF 7+

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- Quiz 3, Q4 (A2: 7.8, presentation score 95%):

What is the “mere exposure effect”?

- Quiz 4, Q2 (A1: 8.5, presentation score 88%):

What did Kahneman find when he was grading students’ tests and how did he change his way of grading?



## QUESTIONS WITH AN AVERAGE SCORE OF 7+

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- Quiz 4, Q3 (A2: 8.6, presentation score 94% ):

Why do people who hear the story of Jane and the missing wallet recall the word “pickpocket” although it does not appear in the story?

- **Quiz 5, Q2 (A1: 8.6, presentation score 90%); Quiz 6, Q3 (A2:9.1, presentation score 90%):**

**What is a heuristic?**



# QUESTIONS WITH AN AVERAGE SCORE OF 7+

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- Quiz 5, Q3 (A2: 8.4, presentation score 30% ):

What are three effects of WYSIATI?

- Quiz 6, Q2 (A2: 7.4, presentation score 90%):

What is “mental shotgun”? Give an example of it.

# QUESTIONS WITH AN AVERAGE SCORE OF 7+

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- Quiz 6, Q2 (A1: 7.1, presentation score 90%):

Why does Kahneman say that it was unwise to invest in the creation of small schools following research that six of the top 50 schools in Pennsylvania were small?

- Quiz 7, Q4 (A1: 7.8, presentation score 95%):

Why does Slovic assert that the public has a richer conception of risk than experts do?





# QUESTIONS WITH AN AVERAGE SCORE OF 7+

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- Quiz 7, Q5 (A1:9.2, presentation score 95%):

What is the problem with how people deal with small risks?

# FAILURE TO UNDERSTAND QUIZ QUESTIONS

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- What does Kahneman's work as a leadership assessor in the army **show**?

It tests people under stressed situation. / He evaluated the person's trait based on psychology / His work divides people into 4 characters

# FAILURE TO UNDERSTAND QUIZ QUESTIONS

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- According to the research of Odean and Barber, **which investors** had the best results?
- Odean/Barber had the best results

# FAILURE TO UNDERSTAND QUIZ QUESTIONS

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- What are the **two conditions** in which intuitions are likely to be skilled?

Firefighters and psychological experts

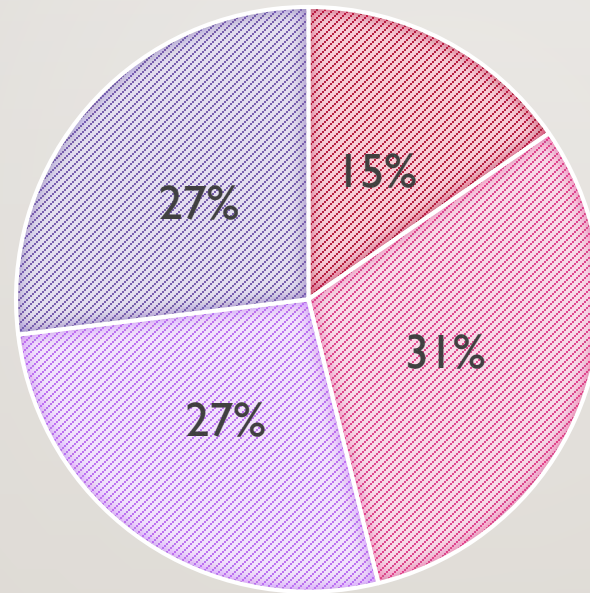
## Student questionnaire results

	A1	A2	B1	B2	Avg
<b>Q1 TOEIC score</b>	617*	640**	635	676	642
<b>Q2 Read own in E</b>	93%	80%	83%	100%	89%
<b>Q3 Read other in E</b>	50%	10%	0%	33%	23%
<b>Q4 Read own in J</b>	50%	80%	83%	56%	67%
<b>Q5 Read other in J</b>	21%	40%	33%	44%	35%
<b>Q6 Preparing difficult</b>	71%	90%	67%	89%	79%
<b>Q7 Other pres difficult</b>	79%	50%	83%	89%	75%
<b>Q8 Quiz difficult</b>	36%	10%	50%	56%	38%
<b>Q9 Quiz time sufficient</b>	79%	60%	83%	78%	75%



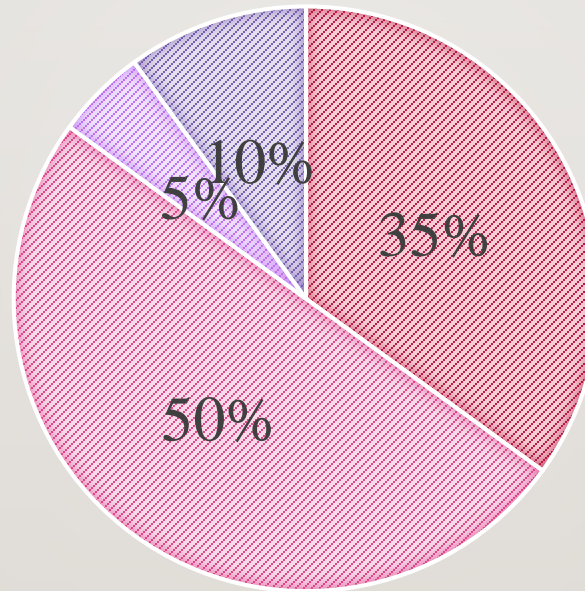
## COMMENTS ABOUT Q6 (PREPARATION DIFFICULTIES)

- Takes a lot of time
- Comprehension difficulties
- Explanation difficulties
- Insufficient English skills



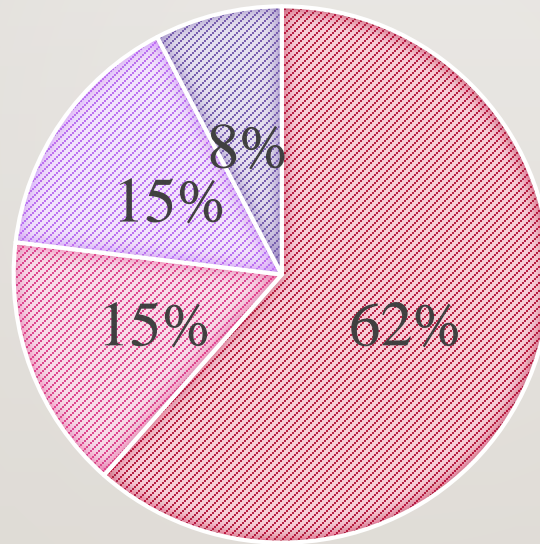
## COMMENTS ABOUT Q7 (DIFFICULTY WITH OTHERS' PRESENTATIONS)

- Lack of listening skills
- Difficult words and concepts
- Difficult accent
- Unclear slides



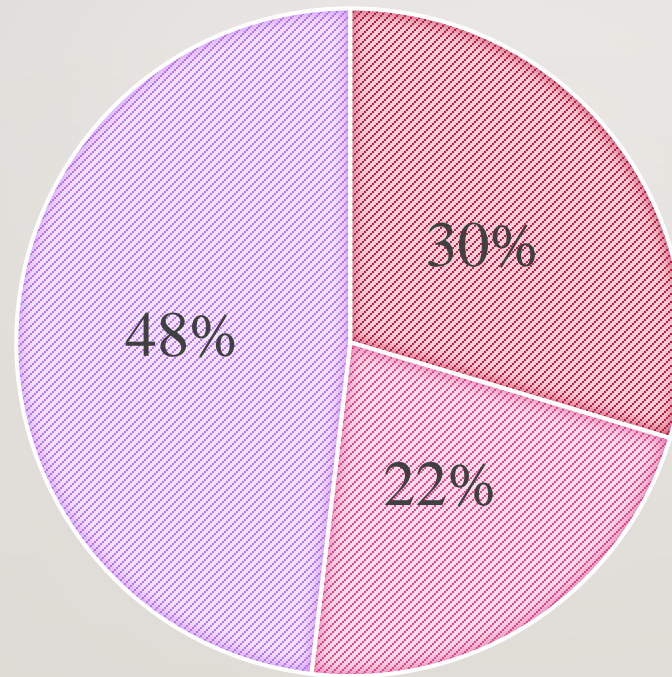
## COMMENTS ABOUT Q8 (REASONS FOR QUIZ DIFFICULTIES)

- Presentation comprehension difficulty
- Comprehension OK but can't answer
- Difficult vocabulary in questions
- Presenter insufficiently covered content



## COMMENTS ABOUT Q10 (OTHER COMMENTS)

- Presentation skill improved
- General English skills improved
- Interesting, rewarding, etc.





# CONCLUSION

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- Presentations rich opportunity for CLIL
- Need for tailored comprehension confirmations
- Paraphrasing essential skill



# REFERENCES

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